



## **Annual General Meeting Report**

# **BUILDING FOR A STRONGER TOMORROW**



**2021-2022**



# BOARD CHAIR AND CEO REPORT

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**JAMES THOMSON**

*President and CEO,  
New Path Foundation*



**BILL MACDONALD**

*Board Chair,  
New Path Foundation*

On behalf of the New Path Foundation, we would like to thank all of you for your continued support and partnership over this past year. While it certainly has been an experience for us all to navigate the changes that COVID has brought, it has also been a year of responsiveness and adaptation as we continued to support our clients and community.

This past year saw the rollout of our updated strategic plan, which focused most of our work on key action items that would ensure a strong foundation for continued growth and development. This aligns with our theme for this past year, Building for a Stronger Tomorrow. Working through the three areas of focus: Social Purpose Real Estate Development, Social Capacity and Social Enterprise, a review of our processes, policies and service planning approaches were all undertaken to assess what was working, what needed refinement and what opportunities and/or challenges we expect to face in the short, near and long term.

As part of our strategic plan for this past year, discussions around a rebranding and name change for the Foundation were held. This was identified as a need moving forward to differentiate the Foundation from New Path Youth and Family Services and allow both organizations to operate fully as standalone entities – one focused on the important work of service delivery and the other on social purpose initiatives. From branding, logo design, and operating name confirmation, much work has been undertaken, which will be unveiled at our upcoming AGM on September 28, 2022. We look forward to this rollout and the opportunity to continue to build on our work.

All of this would not be possible without our Board and Staff Team, who have spent countless hours working through, among other items, policy review, process changes, branding, and budgetary analysis, via email, remote and in person. We would be remiss if we did not thank them all for their tremendous work over this past year. For this, you have our extreme gratitude and thanks. We would also like to thank our community stakeholders and Tenant organizations whose ongoing support and collaborative work have been invaluable and will continue to set a tone of for ongoing growth and development for this upcoming year.

James Thomson and Bill MacDonald

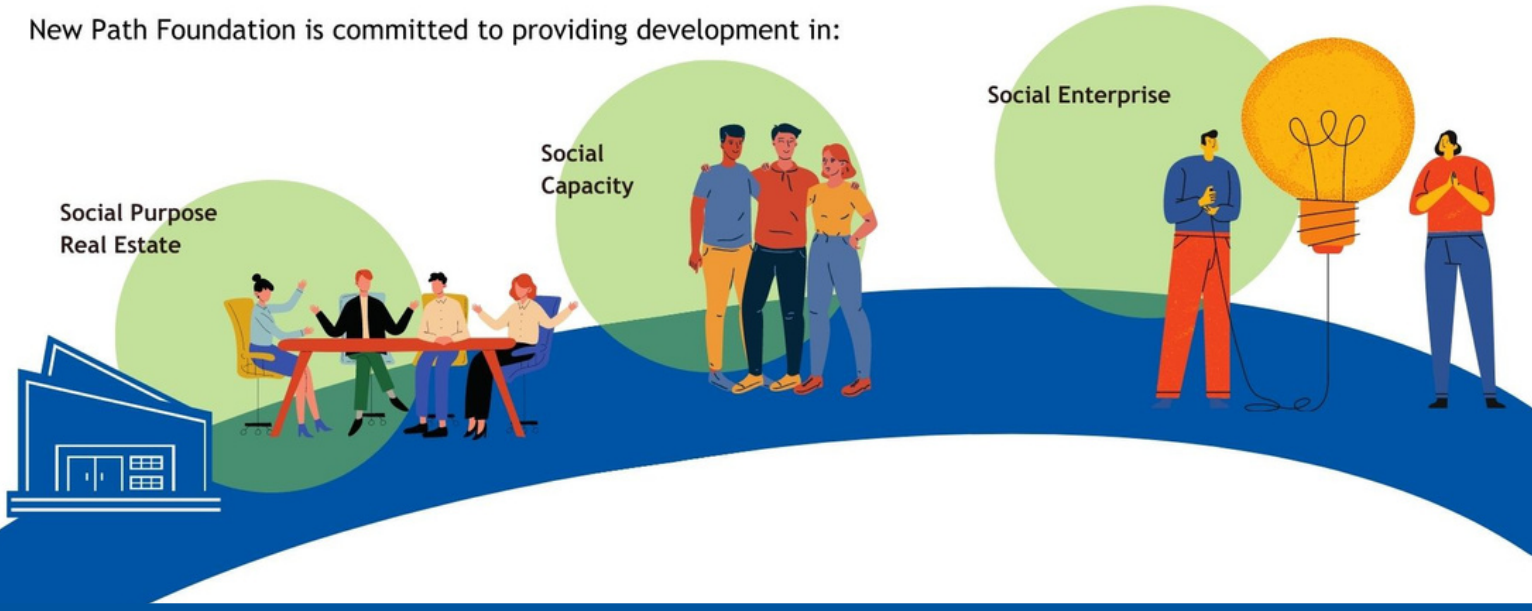


# ABOUT

## Our Vision:

Innovative approaches supporting compassionate communities leading to better futures

New Path Foundation is committed to providing development in:



## Our Mission:

New Path Foundation seeks to lead in the development and empowerment of strong, compassionate social communities through innovative shared services. New Path Foundation shall expand to new locations while continuing to enrich the services we currently provide to existing communities.

New Path Foundation seeks to inspire and empower change in the following areas:

- Encourage organizations to operate efficiently and effectively;
- Mobilize community support to meet local community-identified needs;
- Develop and manage philanthropic investment.

New Path Foundation is committed to providing:

- Social Purpose Real Estate Development that improves the efficiency of social and charitable organizations through the operation of shared facilities and support services;
- Social Capacity Development through the allocation of resources to support coaching, strategic advice, training consciousness shifts or services that further enhance the work of the social services sector to respond to community needs;
- Social Enterprise Development through our Ventures Service continues to explore better ways of supporting our stakeholders and community with an eye on fiscal reinvestment.

# SERVICE DELIVERY

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## Highlights from this past year

As our primary service, the common roof™ model became a large part of our focus this past year. As tenant organizations began to slowly ramp up return to work strategies and onsite service delivery at each of our site locations, we continued to work with them to ensure that our shared services, policies and protocols were in line with their expectations. Further, we continued to shuffle office space as needed to accommodate ever-changing needs and ensure that we remained adaptive and responsive to tenants.

One fundamental change for us this past year was a mindset shift towards looking at our common roof™ model through more of a social purpose real estate perspective. As such, we began to look more deeply into how we managed our facilities as landlord/owner/operator. We looked into what processes needed to be tweaked, what factors were driving our costs, and how these were being fairly and equitably passed along to our tenant organizations, especially with the likely onset of cost creep due to inflationary pressures. From a revenue generation perspective, we began to look at what enhancements we may be able to undertake with our current shared services and what other opportunities we could explore. Moving into our next fiscal year, we are confident that the work undertaken here will provide more clarity and stability in terms of shared service costs that are passed along to our tenants and some new revenue generation approaches.

During this period, we undertook leasehold work at the Barrie common roof™ to support renovating two of our adjoining washrooms to create one large accessible space. It is hoped that this will better meet the needs of those clients with mobility constraints. A big thank you to the Children's Treatment Network of Simcoe York, New Path Youth and Family Services and Catulpa Community Services, who all contributed to the success of this endeavour.

Another highlight of this past year was the investigation into how to use our facilities and land to benefit the community as part of our move toward looking through the social purpose real estate lens. Affordable and supportive housing was one key theme; our role in potentially convening community partners and stakeholders was to gauge interest and see what options might present themselves. This work will take time, and we are moving cautiously to determine our role and placement to respond to this important community need.



# RESOURCE DEVELOPMENT

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Highlights from this past year

## **Helpthe1in5 Fund**

Even with COVID impacts, work continued this past year with our overall fundraising and granting activities. Our annual HelpThe1in5 Fund, along with our monthly donors, helped to raise funds for New Path Youth and Family Services to support activities not covered by current government funding.

While past third-party events were again unable to take place, we are hopeful that they will resume as vaccination rates increase and restrictions are lifted. Moving forward, we have decided in partnership with New Path Youth and Family Services that they would be taking over fundraising activities. This allows us to focus on resource development specific to the Foundation and the continued development of our common roof™ model. A big thank you to those donors who step up year after year in aid of the great work New Path does day in and day out.



## **Glen Newby Scholarship**

This was the third year of the Glen Newby Scholarship Fund. This fund was set up to provide funding support for youth in post-secondary or apprenticeship programs. Further, it honours and recognizes Glen Newby, the past CEO of New Path Youth and Family Services, for his tireless work and advocacy for children and youth mental health. In partnership with New Path Youth and Family Services, a scholarship review committee worked through the applications received and allocated \$5,000 in scholarship funding to three recipients in July 2022. This fund will continue to be available for applications each year and will support Glen's legacy of investing in young people.

# CAPACITY BUILDING

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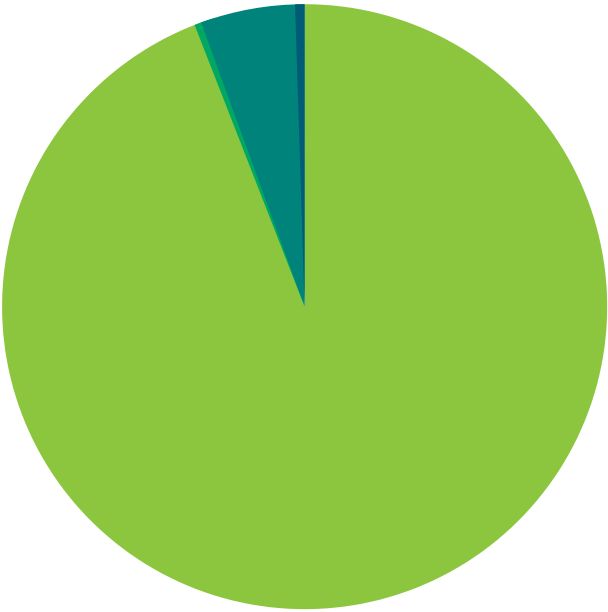
As mentioned in last year's report, our new strategic planning process officially launched this past year, with Board members and staff engaged in many conversations about how to best move the organization forward and ensure that we have a clear and focused approach to driving organizational success. Key committees were established focusing on Finance, Services, and Human Resources, as well as an ad-hoc Real Estate Working Group to help support strategy implementation. Additionally, we engaged the support of contracted finance professionals to help us refine our internal bookkeeping processes and financial reporting to ensure clarity as these committees made decisions around spending and resource allocation.



Overall, we remain confident that we are on the right track with our strategies and are working towards building a solid foundation for continued innovation, growth, and development. To our Board Membership and Staff team, thank you again for your support and your continuous sound advice and judgement. You continue to be the backbone of our organization, and the contributions you have each made to help us over this past year are most appreciated.

# REVENUE AND EXPENDITURES

## REVENUES



<div></div>	Rental Income and Cost Recoveries.....	\$1,635,986
<div></div>	Donations and Fundraising.....	\$6,395
<div></div>	Amortization of Deferred Contributions Related to Capital Assets.....	\$87,844
<div></div>	Interest Income.....	\$8,805
	<b>TOTAL.....</b>	<b>\$1,739,030</b>

## EXPENDITURES



<div></div>	Amortization of Capital Assets.....	\$271,760
<div></div>	Repairs and Maintenance.....	\$231,630
<div></div>	Grants.....	\$105,393
<div></div>	Insurance.....	\$37,490
<div></div>	Interest on Long-Term Debt.....	\$180,617
<div></div>	Offices Expenses.....	\$67,752
<div></div>	Salaries, Benefits, Sub-Contracts, Professional Fees and Travel.....	\$509,691
<div></div>	Property Taxes, Rental and Utilities.....	\$316,296
<div></div>	Advertising & Promotion.....	\$1,030
	<b>TOTAL.....</b>	<b>\$1,721,659</b>



Thank you to

# OUR BOARD AND SUPPORTERS

Bill Macdonald, Board Chair

Jeff Schreiter, Vice Chair

Paul Pratt, Treasurer

Bill Forster, Director

Jim Gerhart, Director

Joe Johnson, Director

Betty Ann Lewis, Director

Linda Loftus, Director

Lisa McKee, Director

Lauren McNair, Director

Patti Norris-O'Shea, Director

Carolyn (Burden) Stevenson, Director

Rotary Club of Collingwood

Catupla Community Services

New Path Youth & Family Services of Simcoe County

Children's Treatment Network of Simcoe York

Simcoe Muskoka District Health Unit

Katie Campbell

Devon Earle

Meika East

Carolyn Garvey

James and Catherine Gerhart

Doug Holmes

Sarah Ingram

Joseph Johnson

Tracey Lasalle

Rob Nyenhuis

Randy Parsons

Leah Ratuszny

William Macdonald

William Rourke

Blake Sheldon

Jeff and Sue-Ellen Schreiter

Alison Stovold

James Thomson

Cathy Walton

Susan Young

Dominika Zapolnik

**We thank you for your continued support in our efforts to fulfill our vision of *Innovative approaches supporting compassionate communities leading to better futures***



Registered Charity: BN: 892507161RR0001


## Contact

New Path Foundation

Email: [info@newpathfoundation.org](mailto:info@newpathfoundation.org)

Phone: 705-733-2654

[newpathfoundation.org](http://newpathfoundation.org)

 [@newpathfoundation](https://www.facebook.com/newpathfoundation)

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