



2020-2021

NEW PATH FOUNDATION

Annual General Meeting Report



WELCOME



JAMES THOMSON

*President and CEO,
New Path Foundation*



BILL MACDONALD

*Board Chair,
New Path Foundation*

On behalf of the New Path Foundation, we would like to thank all of you for your continued support and partnership over this past year. While it certainly has been challenging to navigate all the changes that COVID has brought, it has also been a year of nimbleness and adaptation as we continued to support our clients and community.

This past year saw the beginning of our new strategic planning process that builds off of the work of our recently completed plan and allows us to fully address the question of “what next?” that was raised in last year’s annual report. We are pleased to say that we now have an updated direction for New Path Foundation for 2021 through 2026 focused on three main areas:

- social purpose real estate development;
- social capacity;
- and social enterprise.

We are excited and eager to see how these develop over the next 5-year strategy window. We would be remiss if we did not thank our Board and Staff Team for their tremendous work over this past year as we navigated our COVID reality and ensured that our collective work continued unabated. For this, you have our extreme gratitude. We are also so thankful and grateful to our community stakeholders and Tenant organizations whose ongoing support and collaborative work was invaluable and has set a tone of continued growth and development for this upcoming year.

We also continued to work with our key relationship partners ensuring that we remained responsive, adaptive, nimble, and ready to deliver on commitments made while working throughout the pandemic and all its impacts.

As this past year was still focused on our previous strategic goals of service delivery, capacity building and resource development, we will provide key highlights in those areas for this report.

James and Bill

A handwritten signature in black ink, appearing to read 'J. Thomson'.

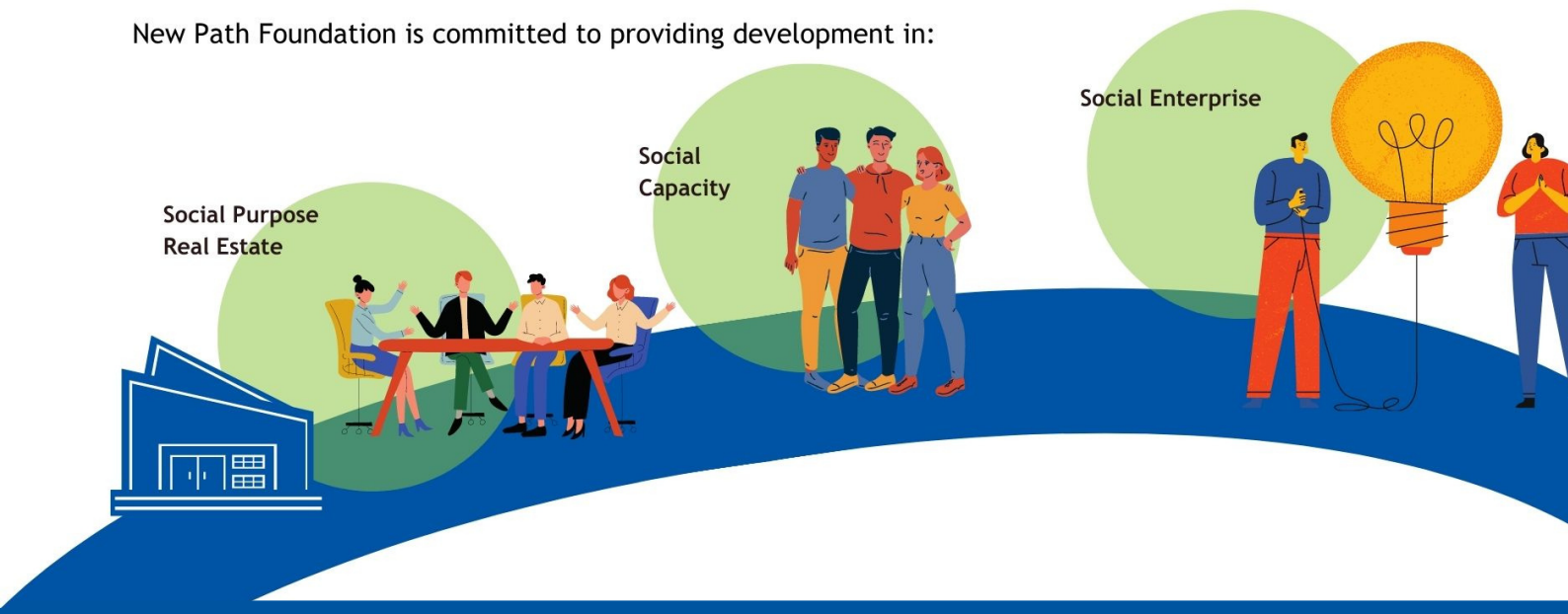
A handwritten signature in black ink, appearing to read 'Bill MacDonald'.

ABOUT

Our Vision:

Innovative approaches supporting compassionate communities leading to better futures

New Path Foundation is committed to providing development in:



Our Mission:

New Path Foundation seeks to lead in the development and empowerment of strong compassionate social communities through innovative shared services. New Path Foundation shall expand to new locations while continuing to enrich the services we currently provide to existing communities.

New Path Foundation seeks to inspire and empower change in the following areas:

- Encourage organizations to operate efficiently and effectively
- Mobilize community support to meet local community identified needs
- Develop and manage philanthropic investment

New Path Foundation is committed to providing:

- Social Purpose Real Estate Development that improves the efficiency of social and charitable organizations through the operation of shared facilities and support services;
- Social Capacity Development through the allocation of resources to support coaching, strategic advice, training consciousness shifts or services that further enhance the work of the social services sector to respond to community needs;
- Social Enterprise Development through our Ventures Service which continues to explore better ways of supporting our stakeholders and community with an eye on fiscal reinvestment.

SERVICE DELIVERY

Highlights from this past year

The common roof™ model

As our primary service, the common roof™ model saw the completion of our Collingwood site development and opening of this location over the summer of 2020. This expansion ensures that we are able to continue providing support to a wide variety of community-based organizations (large and small, charitable and non-profit) through a shared space framework and collaborative approach. Thankfully, many of these organizations were deemed essential services and as such, continued to operate vital services in the communities we serve. The common roof™ remained open this past year, ensuring that staff could access to their offices and, where appropriate, meet with clients, while following established COVID safety protocols.

Over this past year, activities to support the common roof™ included continued collaboration with our Tenant organizations to ensure that their needs, as our primary client group, were being met. This included ongoing adaptations related to health and safety protocols because of the COVID pandemic that were put in place to ensure a continued safe and secure space for all staff, clients and guests. We were responsive and nimble to provincial changes in COVID regulations and were able to quickly adapt and implement recommended changes throughout the year.

During this period, leasehold work at the Barrie common roof™ to support the needs of two of our Tenant organizations was completed and will ensure an enhanced working space to better support their respective staff teams.



Collingwood common roof™ and Rotary Hub

Unrestricted Sustainability Grant

This year our partner tenants at the Barrie common roof received an Unrestricted Sustainability Grant payment. This grant supports those organizations who invested in the initial development of the common room and is designed to support sustainability. This past year \$86,000 was shared between the three recipients.

RESOURCE DEVELOPMENT



Helpthe1in5 Fund

Even with COVID impacts, work continued this past year with our overall fundraising and granting activities. Our annual [HelpThe1in5 Fund](#), along with our new monthly donors helped to raise much needed funds for New Path Youth and Family Services to support activities not covered by current government funding. While past third-party events were unable to take place, we are hopeful that as vaccination rates increase and restrictions are lifted, we will be able to support those soon. A big thank you once again to those donors who step up year after year in aid of the great work New Path does day-in, day-out.

Ventures Program

Our Ventures program continued to raise funds for the work of the New Path Foundation through various maintenance and service contracts, both within the common roof™ facilities and in the community. As we look ahead, we will continue to investigate ways of building on these revenue streams to offset our yearly operational costs and ensure our long-term financial sustainability and health.

Glen Newby Scholarship Fund

During this year we saw the second iteration of the [Glen Newby Scholarship Fund](#). This Fund was set up to provide funding support for youth in post-secondary or apprenticeship programs. Further, it honours and recognizes Glen Newby, the past CEO of New Path Youth and Family Services, for his tireless work and advocacy for children and youth mental health. Working in partnership with New Path Youth and Family Services, a scholarship review committee worked through the applications received and allocated \$5,000 in scholarship funding to three recipients in July 2021. This Fund will continue to be available for applications each year moving forward and will support Glen's legacy of investing in young people.

CAPACITY BUILDING

expand locations

increase from the current three locations in Simcoe County. At least one of these will be located outside of the existing catchment area

extend services

to include new services such as administration, finance and accounting, fundraising and information technology services

increase revenue/USG

continue to increase annual revenue as well as percentage of revenues returned to clients through the USG

add partners

increase the number of partnership agreements

increase fund development

increase annual fund development to support Foundation operations

formalize common roof model

obtain support from the provincial government to replicate the common roof model in other parts of the province

As previously mentioned in this report, our strategic plan wrapped up this past year and time was spent during this fiscal year to answer the question “what next?”. As part of that work, we hired a new Manager of Finance and Operations in December of 2020. This position ensures the day-to-day operational areas are supported, while allowing the President & CEO to focus more on strategic items such as developing external connections and opportunities.

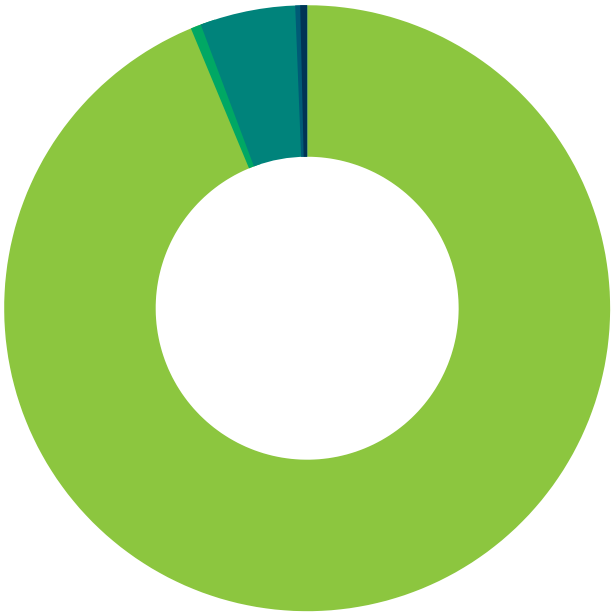
Our new strategic planning process builds upon the strong foundation resulting from the previous plan. Board members were engaged in many conversations about how to best move the organization forward and ensure that we have a clear and focused approach to driving organizational success. The new strategic plan was approved in April 2021 with work commencing in July 2021. We look forward to providing more information on the updated plan and our activities moving forward.

Overall, we remain confident that we are on the right track with our strategies and are working towards building a strong foundation for continued innovation, growth, and development. To our Board Membership and Staff team, thank you for your support and for continued sound advice and judgement. You continue to be the backbone for our organization and the contributions you have each made to help us over this past year are most appreciated.



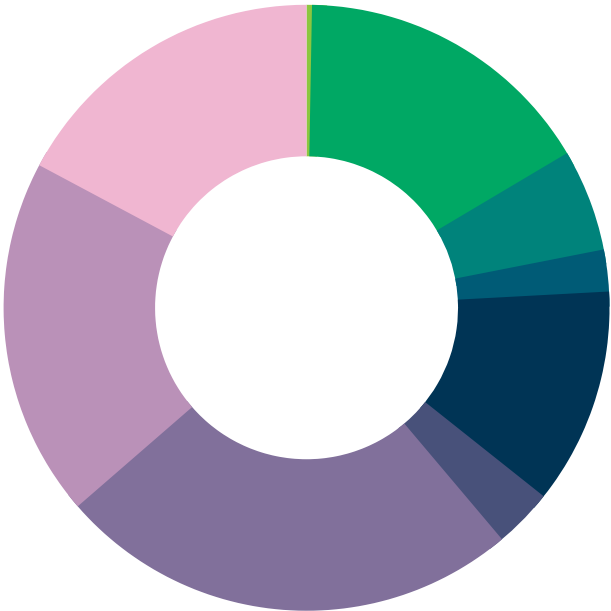
REVENUES AND EXPENDITURES

REVENUES



<div></div>	Rental Income and Cost Recoveries.....	\$1,560,505
<div></div>	Donations and Fundraising.....	\$9,253
<div></div>	Amortization of Deferred Contributions Related to Capital Assets.....	\$84,616
<div></div>	Interest Income.....	\$4,388
<div></div>	10% Temporary Wage Subsidy.....	\$6,104
	TOTAL.....	\$1,664,866

EXPENDITURES



<div></div>	Advertising & Promotion.....	\$4,737
<div></div>	Amortization of Capital Assets.....	\$267,009
<div></div>	Grants.....	\$89,797
<div></div>	Insurance.....	\$36,820
<div></div>	Interest on Long-Term Debt.....	\$190,457
<div></div>	Offices Expenses.....	\$51,981
<div></div>	Salaries, Benefits, Sub-Contracts, Professional Fees and Travel.....	\$408,915
<div></div>	Property Taxes, Rental and Utilities.....	\$316,327
<div></div>	Repairs and Maintenance.....	\$283,807
	TOTAL.....	\$1,649,850

OUR BOARD | AND SUPPORTERS

Bill Macdonald, Board Chair

Jeff Schreiter, Vice Chair

Paul Pratt, Treasurer

Bill Forster, Director

Jim Gerhart, Director

Joe Johnson, Director

Betty Ann Lewis, Director

Patti Norris-O'Shea, Director

Carolyn (Burden) Stevenson, Director

William Bennett

Anna and Terry Cheaney

Rashelle Dennison

Devon Earle

Jim Gerhart

Alyssa Gollinger

Eric Hamm

Doug Holmes

Teresa Johnson

Tara Lovell

William Macdonald

Michael McKean

Tim and Isabel Piesley

Brian Presement

Jeff Schreiter

Blake Sheldon

Grace Stafford

James Thomson

Peeranut Visetsuth

Dominika Zapolnik

Rotary Club of Collingwood

Catupla Community Services

New Path Child and Youth Services of Simcoe County

Children's Treatment Network of Simcoe York

Simcoe Muskoka District Health Unit

We thank you for your continued support!



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Registered Charity: BN: 892507161RR0001

newpathfoundation.org



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[@Help4The1in5](https://twitter.com/Help4The1in5)