

NEW PATH FOUNDATION



# ANNUAL REPORT 2019-2020





# About

*New Path Foundation is a public foundation with a volunteer Board of Directors which serves as a link between donors, charitable interests and the vital needs of community members.*

**Our Mission** is to lead and inspire change as we develop and manage philanthropic investment and mobilize community support to meet the mental health needs of children, youth and their families.

**Our Vision** is to be recognized as a leader in supporting mental health services and building stronger communities through innovation.

We make a difference in the lives of children, youth and their families affected by a mental health challenge. We do this through supporting organizations, like New Path Youth & Family Services and others, that lead and inspire change to ensure that those facing mental health challenges receive the support they need.

New Path Foundation was established in 1996 as a public foundation governed by a volunteer Board of Directors to serve as a link between donors, charitable interests and the vital needs of children, youth and families. Through developing, managing and mobilizing community philanthropic investment, New Path Foundation works tirelessly to achieve our mission.



# Welcome

On behalf of the New Path Foundation we would like to thank you all for your continued support and partnership over this past year; a year filled with change, challenge and one that inspired us to continue to evolve and grow in serving our clients and community.

This past year saw the close of our current strategic plan. This gave us the time to review, assess and begin to plan for new opportunities and work towards putting resources in place to ensure our readiness as we move forward. With over 90% of our anticipated targets complete we are assured of a strong foundation from which to build upon.

Our focus was and continues to be service delivery, capacity building and resource development. We spent much of this past year working with our key relationship partners to ensure that we remain responsive, adaptive, nimble and ready to deliver on commitments made. We have, of course, also had to navigate the many challenges faced from Covid-19 near the end of this fiscal period.

A heartfelt thank you to our clients, community stakeholders, staff and Board of Directors - your support is invaluable.

**JAMES THOMSON**

*President and CEO,  
New Path Foundation*

**BILL MACDONALD**

*Board Chair,  
New Path Foundation*



# Highlights

## Service Delivery

Our primary service, the common roof™ model in both Barrie and Orillia continue to support a cluster of community based organizations – large and small, charitable and non-profit, through a shared space framework and collaborative approach. Many of these were deemed as essential services and as such, were vital to the continued support of the communities in which we operate. The common roof™ remains an innovative and unique investment in social purpose real estate, one that requires continued support and the ongoing investment of time and resources to continue to thrive.

This past year, activities to support the common roof™ included continued collaboration with our Tenant organizations to ensure that their needs – as our primary client group – were being met. In addition, our Maintenance Services worked with local subtrades, contractors among others, to ensure the best and most cost-effective approach to supporting our building and maintenance needs.

Shared service areas such as reception and the internet were reviewed to ensure responsiveness to our tenant organizations and their client groups. This became even more important as a result of COVID-19 because it impacted our ability to support and work with tenants as they faced many unknowns including the push to work remotely and supporting clients virtually.

This past year also saw our partner agencies receive almost \$90,000 as part of the common roof™ unrestricted sustainability grant to ensure sustainability in partner agency service delivery capacity.



Learn more about the [common roof™](#)

As we faced the uncertainty created from the new COVID reality, we worked alongside our Tenants to refine, revise and create policy and protocols that would be put into place later on in 2020 as Tenants began to contemplate return to work strategies.

During this period, we continued to move forward with the development of our Collingwood common roof™ and Rotary Hub. Work on the retrofitting of the Hub space continued over the latter part of 2019 and will continue through the middle part of 2020. When complete, this location will be the new home for 3 Tenant organizations as well as a permanent meeting space for the Rotary Club of Collingwood.

Our experience with the Collingwood build has created new partnerships and connections within the Collingwood and surrounding community that will help us as we continue to grow and develop our common roof™ model.

A highlight for two key Partners at the Barrie common roof™ was the start of leasehold improvements that would enhance their current working space and better support staff teams. Work began in late 2019 and was paused for a while during the start up of shutdowns and Provincial directives in early 2020. It is back on track with an anticipated completion of late 2020.



# Highlights

## Resource Development

Work continued this past year with our overall fundraising and granting activities in support of New Path Youth & Family Services. Our annual HelpTheIn5 Fund, along with our new monthly donors and third-party events helped to raise over \$18,000 for those services not covered by current government funding. A big thank you once again to those donors who step up year after year in aid of the great work New Path does day in day out.

Our Ventures program continued to raise funds for the work of the New Path Foundation through various maintenance and service contracts – both within the common roof™ facilities and in the community. Looking forward, we will continue to investigate ways of building on these revenue streams to offset our yearly operational costs and ensure our long-term financial sustainability and health.

During this year we launched the Glen Newby Scholarship Fund in recognition of Glen Newby, the outgoing C.E.O for New Path Youth & Family Services, and his tireless work and advocacy for children and youth mental health. Working in partnership with New Path Youth & Family Services, a working group was created to develop application criteria and processes leading to a call for applicants in late 2019. At the time of this report, I am pleased to announce that three young people are recipients of a total of \$5,000 in scholarship funding to help them realize their post-secondary goals. This fund will be available for applications each year moving forward and will honour Glen's legacy of investing in young people.



# Capacity Building

As our strategic plan wrapped up this year, time was spent reviewing progress to date and beginning the discussion of “what's next?”. One area of focus was on the capacity of the Foundation to continue to grow based on current resources and commitments. A key decision during this year was to investigate the hiring of a full time Manager, Finance and Operations to support day to day operational areas while allowing the C.E.O. to focus more on strategic items such as developing external connections and opportunities. It is hoped that this position will be in place by late 2020.



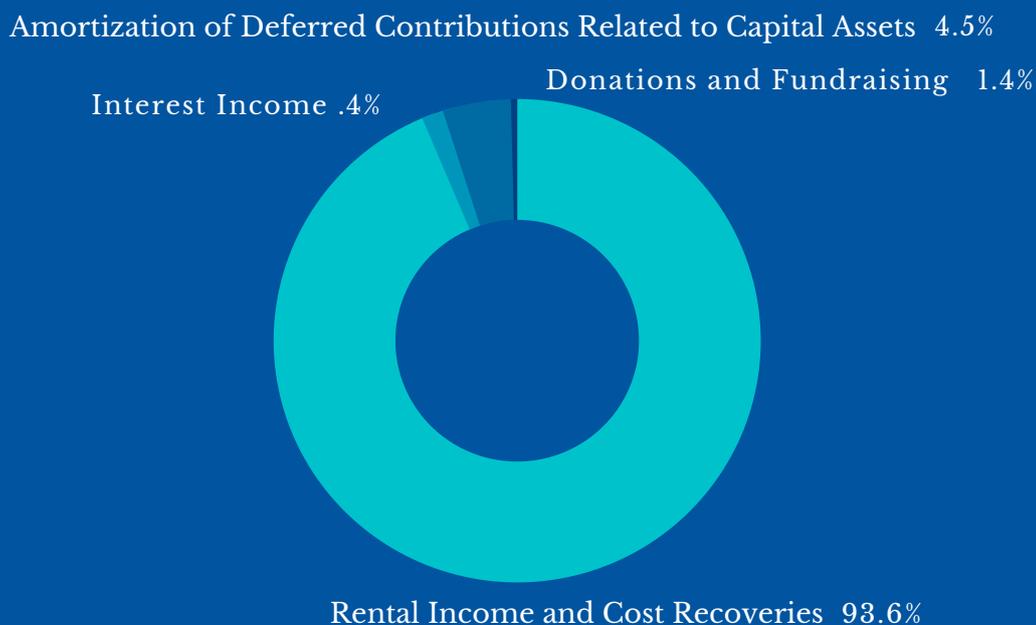
Our experience with the Collingwood development, new partnership with the Collingwood Rotary Club and our work with Tenants and community stakeholders as we faced our new COVID reality helped to frame and inform conversations at the Board table, both in person and then virtually, and has set the stage for the development of a new strategic planning process to be undertaken in early 2020.

Overall, we remain confident that we are on the right track with our strategies as we continue working towards building a strong foundation for continued innovation, growth and development. To our Board Membership and Staff team, we would like to thank each and every one of you for your support and for continued sound advice and judgement.

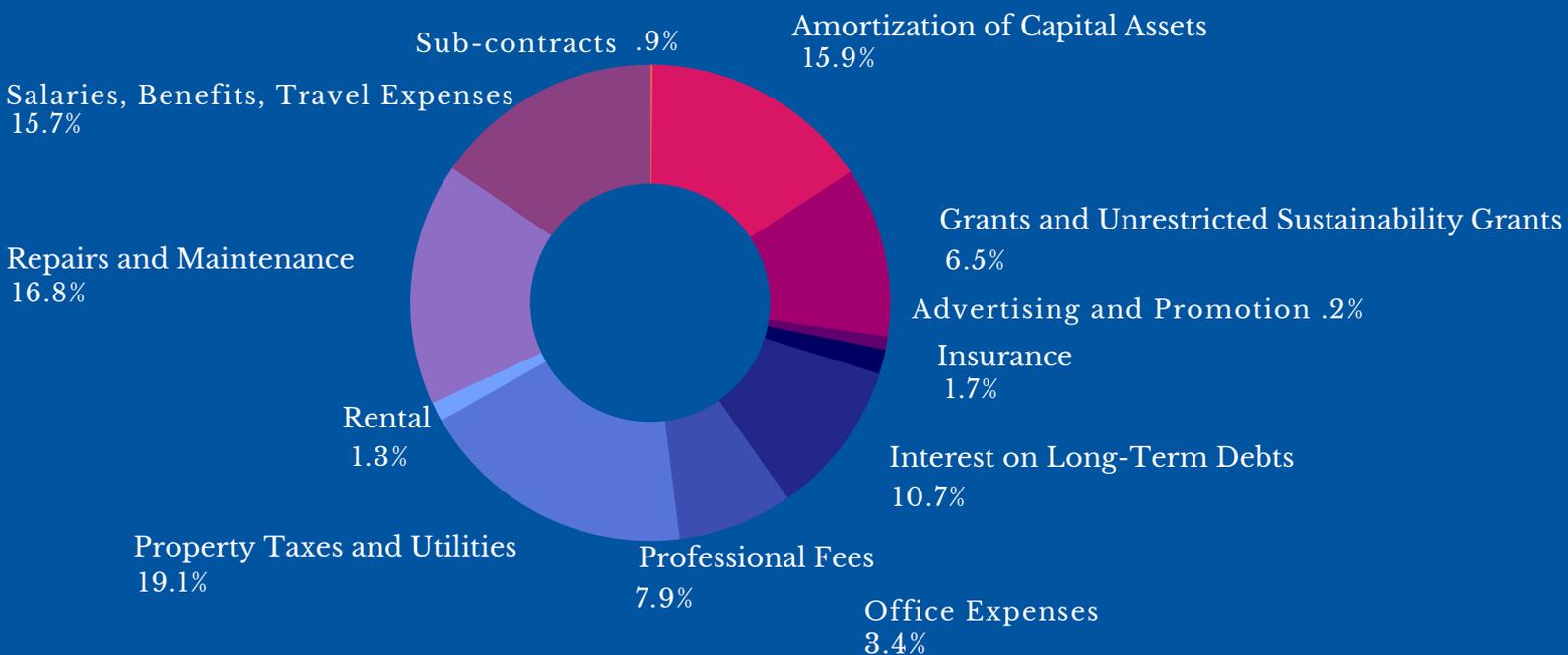
You continue to be the backbone for our organization and the contributions you have each made to help us over this past year are most appreciated.

# Financials

## REVENUES



## EXPENSES



# OUR BOARD AND SUPPORTERS

Bill Macdonald, Board Chair	Mariposa School of Skating	Royal Bank of Canada
Jeff Schreiter, Vice Chair	Hillen Nursery	Michael McKean
Paul Pratt, Treasurer	Cicco's Ristorante	Chris Hart
Teresa Woods Snelgrove, Director	Barrie Men's Hockey League	Susan Bradley
Bill Forster, Director	Barrie Trim & Mouldings Inc.	Glen Newby
Carolyn (Burden) Stevenson, Director	Fortin Psychology Professional	Susan and Brian Wiese
Jim Gerhart, Director	Kas Kitchens	Margaret Hildebrandt
Betty Ann Lewis, Director	Cartel Drywall	Dominika Zapolnik
Patti Norris-O'Shea, Director	ADL Contract Services Inc.	William Macdonald
William Forster	Brian Fockler Real Estate	Jeff Schreiter
Manulife Investments	Detoro Drywall	James Thomson
TD Asset Management	Ryan Arnold Exit Realty	James Gerhart
A Mans Zone Barber Shop	The Barrie Home Source Team	Boris Dajo
	Pattimore Painting	Grace Dajo



# CONNECTING TO OUR COMMUNITY

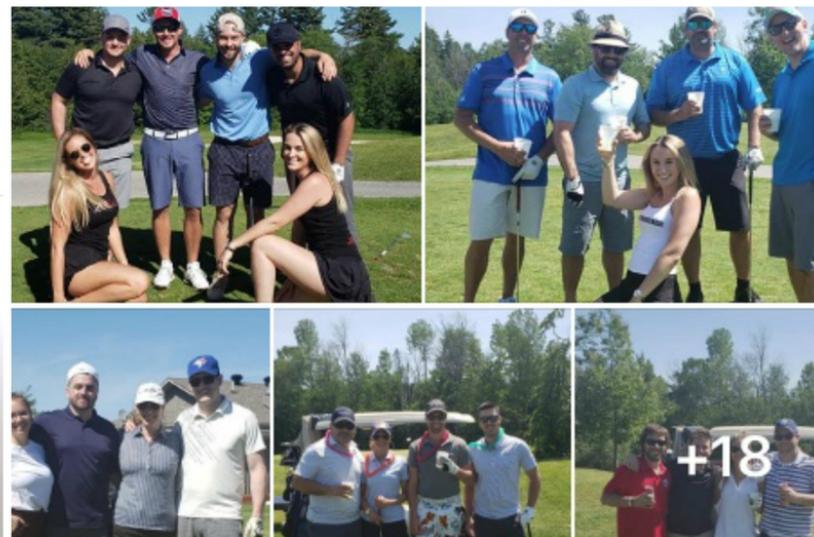
@newpathfoundation @Help4TheIn5

**Barrie 360**  
January 16 · 🌐

Applications are now being accepted for The Glen Newby Scholarship Fund



Thank you [CollingwoodToday](https://www.collingwoodtoday.ca/local-news/cluster-of-non-profits-and-charities-find-home-under-common-roof-1581351) for sharing the story of the Collingwood Common Roof and Rotary Hub project! Read all about this amazing new social enterprise currently under renovation!  
<https://www.collingwoodtoday.ca/local-news/cluster-of-non-profits-and-charities-find-home-under-common-roof-1581351>



A huge shout out to [A Man's Zone Barber Shop](https://www.barrietoday.com/local-news/donation-1585851) for their ongoing support of child and youth mental health!! And thank you to [BarrieToday.com](https://www.barrietoday.com/local-news/donation-1585851) for sharing community news that changes lives!  
<https://www.barrietoday.com/local-news/donation-1585851>

